

# Dhanalaxmi Roto Spinners Limited August 26, 2020

| Facilities                          | Amount<br>(Rs. crore)                                   | Rating <sup>1</sup>   | Rating Action  |  |  |
|-------------------------------------|---|---|--|--|--|
| Long Term<br>Bank Facilities        | 1.50  | CARE BB; Stable;<br>ISSUER NOT COOPERATING*<br>(Double B; Outlook: Stable<br>ISSUER NOT COOPERATING*) | Issuer not cooperating; Revised from CARE BB+;<br>Stable; ISSUER NOT COOPERATING*<br>(Double B Plus; Outlook: Stable ISSUER NOT<br>COOPERATING*) on the basis of best available<br>information |  |  |
| Short Term 15.00<br>Bank Facilities |   | CARE A4;<br>ISSUER NOT COOPERATING*<br>(A Four<br>ISSUER NOT COOPERATING*)                            | Issuer not cooperating; Revised from CARE A4+;<br>ISSUER NOT COOPERATING*<br>(A Four Plus ISSUER NOT COOPERATING*) on<br>the basis of best available information                               |  |  |
| Total Facilities                    | 16.50<br>(Rs. Sixteen Crore<br>and Fifty Lakhs<br>Only) |   |  |  |  |

Details of instruments/facilities in Annexure-1

## **Detailed Rationale & Key Rating Drivers**

Rating's

CARE had, vide its press release dated August 27, 2019, placed the rating(s) of Dhanalaxmi Roto Spinners Limited (DRSL) under the 'Issuer non-cooperating' category as DRSL had failed to provide information for monitoring of the rating. DRSL continues to be non-cooperative despite repeated requests for submission of information through e-mails, phone calls and emails from October 2019 to August 11, 2020. In line with the extant SEBI guidelines, CARE has reviewed the rating on the basis of the best available information which however, in CARE's opinion is not sufficient to arrive at a fair rating.

# Users of this rating (including investors, lenders and the public at large) are hence requested to exercise caution while using the above rating.

## Detailed description of the key rating drivers

## (Updated for the information available from BSE)

The revision in the ratings takes into account decline in total operating income and decrease in profit levels during FY19. The rating continues to be tempered by Modest scale of operations, Low profitability margins due to trading nature of business along with susceptible to fluctuation in foreign exchange prices and Fragmented and competitive nature of industry. The ratings however underpinned by Long track record and experience of the promoters for more than two decades in trading of wood pulp business, comfortable capital structure, debt coverage indicators and operating cycle.

## Detailed description of the key rating drivers

## Key Rating weakness

## Modest scale of operations and decrease in total operating income

The scale of operations of the company is moderate marked by total operating income (TOI) has decreased from Rs. 99.66 crore in FY19 to Rs. 73.54 crore in FY20 and the total net worth stood at Rs.18.73 crore as on March 31, 2020 as compared to other peers in the industry.

*Low profitability margins due to trading nature of business along with susceptible to fluctuation in foreign exchange prices* In FY20 the profitability margins of DRSL remained low as compared to other peers in the industry due to trading nature of business. The PBILDT & PAT margin of DRSL has remained same at 3.84% & 2.63% in FY20 as compared to 3.84% & 2.63% in FY19.

## Fragmented and competitive nature of industry

DRSL is facing stiff competition from many organized and unorganized players in the business of trading of wood pulp. Many companies easily enter into the business of trading due to low capital intensity of the business.

<sup>&</sup>lt;sup>1</sup>Complete definitions of the ratings assigned are available at <u>www.careratings.com</u> and in other CARE publications \*Issuer did not cooperate; Based on best available information



## Key rating strengths

#### Long track record and experience of the promoters for more than two decades in trading of wood pulp business

The management team of DRSL is led by Mr. Raj Kumar Inani (Managing Director) and Mr. Narayan Inani (Director) who have more than two decades of experience in trading of wood pulp business. Mr. Anirudh Inani (Director) has more than one decade of experience in trading of wood pulp business along with presence of well experienced executive team.

Through their experience in this industry, they have established healthy relationship with a large number of clients. Due to long term presence in the market, the promoters have good relations with suppliers and customers

#### Financial risk profile marked by comfortable capital structure, debt coverage indicators and operating cycle

The capital structure of the company remained comfortable marked by overall gearing ratio at 0.17x as on March 31, 2020, improved from 0.26x as on March 31, 2019. Also, the debt coverage indicators of the company remained comfortable marked by total debt/GCA and interest coverage ratio in FY20. Interest coverage ratio has deteriorated to 5.34x in FY20 as compared to 6.81x in FY19 due to decrease in PBILDT level due to decrease in total operating income.TD/GCA has been improved from 1.51x in FY19 to 1.49x in FY20 at the back of decrease in total debt levels from Rs. 4.42 crore as on March 31, 2019 to Rs. 3.26 crore as on March 31, 2020. Further, the operating cycle of the company remained comfortable at 17 days in FY20 due to comfortable collection and creditor days.

#### Analytical Approach: Standalone

#### **Applicable Criteria**

Policy in respect of Non-cooperation by issuer Criteria on assigning Outlook to Credit Ratings CARE's Policy on Default Recognition Financial ratios –Non-Financial Sector Criteria for Short Term Instruments Rating Methodology -Wholesale Trading

#### About the Company

Hyderabad based, Dhanalaxmi Roto Spinners Private limited (DRSPL) was incorporated on September 11, 1987 promoted by Inani family members i.e. Mr. Raj Kumar Inani, Mr. Narayan Inani and Mr. Anirudh Inani. Later on, the constitution of the entity changed to Public Limited Company (listed in BSE) during November 1992 and the name of the company changed to current nomenclature i.e. Dhanalaxmi Roto Spinners Limited (DRSL). The company is mainly engaged in trading of Wood pulp, Paper, Waste Paper and Micro Crystaline Cellulose Powder. In FY20, DRSL had a Profit after Tax (PAT) of Rs.2.63 crore on a total operating income of Rs.73.54 crore, as against PAT and TOI of Rs.2.64 crore and Rs.99.66 crore, respectively, in FY19.

| Brief Financials (Rs. crore) | FY19(A) | FY20(A) |  |
|------------------------------|---------|---------|--|
| Total operating income       | 99.66   | 73.54   |  |
| PBILDT                       | 3.82    | 2.83    |  |
| PAT                          | 2.63    | 1.94    |  |
| Overall gearing (times)      | 0.26    | 0.17    |  |
| Interest coverage (times)    | 6.81    | 5.34    |  |

A: Audited

2

**Status of non-cooperation with previous CRA:** Brickwork Ratings has conducted the review on the basis of best available information and has classified Dhanalaxmi Roto Spinners Limited as Issuer not cooperating vide its press release dated March 13, 2020.

#### Any other information: Not Applicable

Rating History (Last three years): Please refer Annexure-2

#### Annexure-1: Details of Instruments/Facilities

| Name of the<br>Instrument   | Date of<br>Issuance | - | Maturity<br>Date | Size of the Issue<br>(Rs. crore) | Rating assigned along with Rating Outlook |
|-----------------------------|---------------------|---|------------------|----------------------------------|---|
| Fund-based - LT-Cash Credit | -                   | - | -                | 1.50                             | CARE BB; Stable; ISSUER NOT COOPERATING*  |
| Non-fund-based - ST-ILC/FLC | -                   | - | -                | 15.00                            | CARE A4; ISSUER NOT COOPERATING*          |

\*Issuer did not cooperate; Based on best available information



## Annexure-2: Rating History of last three years

| Sr. | Name of the Current Ratings         |      |                                      | Rating history                                 |  |   |   |  |
|-----|-------------------------------------|------|--------------------------------------|--|--|---|---|--|
| No. | Instrument/Bank<br>Facilities       | Туре | Amount<br>Outstanding<br>(Rs. crore) | Rating   | Date(s) &<br>Rating(s)<br>assigned<br>in 2020-<br>2021 | Date(s) & Rating(s)<br>assigned in 2019-<br>2020                    | Date(s) & Rating(s)<br>assigned in 2018-<br>2019                    | Date(s) &<br>Rating(s)<br>assigned in<br>2017-2018 |
| 1.  | Fund-based -<br>LT-Cash Credit      | LT   | 1.50                                 | CARE BB; Stable;<br>ISSUER NOT<br>COOPERATING* | -  | 1)CARE BB+;<br>Stable; ISSUER<br>NOT<br>COOPERATING*<br>(27-Aug-19) | 1)CARE BB+;<br>Stable; ISSUER<br>NOT<br>COOPERATING*<br>(03-Aug-18) | 1)CARE<br>BB+;<br>Stable<br>(19-Jul-<br>17)        |
| 2.  | Non-fund-<br>based - ST-<br>ILC/FLC | ST   | 15.00                                | CARE A4; ISSUER<br>NOT<br>COOPERATING*         | -  | 1)CARE A4+;<br>ISSUER NOT<br>COOPERATING*<br>(27-Aug-19)            | 1)CARE A4+;<br>ISSUER NOT<br>COOPERATING*<br>(03-Aug-18)            | 1)CARE<br>A4+<br>(19-Jul-<br>17)                   |

\*Issuer did not cooperate; based on best available information

## Annexure-3: Detailed explanation of covenants of the rated instrument / facilities: Not Applicable

## Annexure 4: Complexity level of various instruments rated for this company/firm

| Sr. No. | Name of the Instrument      | Complexity Level |
|---------|-----------------------------|------------------|
| 1.      | Fund-based - LT-Cash Credit | Simple           |
| 2.      | Non-fund-based - ST-ILC/FLC | Simple           |

**Note on complexity levels of the rated instrument:** CARE has classified instruments rated by it on the basis of complexity. This classification is available at www.careratings.com. Investors/market intermediaries/regulators or others are welcome to write to care@careratings.com for any clarifications.



## **Contact us**

Media Contact Mradul Mishra Contact no. – +91-22-6837 4424 Email ID – <u>mradul.mishra@careratings.com</u>

Analyst Contact Ms. P Shanti Contact no: 040-40102030 Email: <u>p.shanti@careratings.com</u>

Business Development Contact

Mr. Ravi Babu Contact no: 040-40102030 E-mail: <u>ravi.babu@careratings.com</u>

## About CARE Ratings:

CARE Ratings commenced operations in April 1993 and over two decades, it has established itself as one of the leading credit rating agencies in India. CARE is registered with the Securities and Exchange Board of India (SEBI) and also recognized as an External Credit Assessment Institution (ECAI) by the Reserve Bank of India (RBI). CARE Ratings is proud of its rightful place in the Indian capital market built around investor confidence. CARE Ratings provides the entire spectrum of credit rating that helps the corporate to raise capital for their various requirements and assists the investors to form an informed investment decision based on the credit risk and their own risk-return expectations. Our rating and grading service offerings leverage our domain and analytical expertise backed by the methodologies congruent with the international best practices.

#### Disclaimer

CARE's ratings are opinions on the likelihood of timely payment of the obligations under the rated instrument and are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. CARE's ratings do not convey suitability or price for the investor. CARE's ratings do not constitute an audit on the rated entity. CARE has based its ratings/outlooks on information obtained from sources believed by it to be accurate and reliable. CARE does not, however, guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by CARE have paid a credit rating fee, based on the amount and type of bank facilities/instruments. CARE or its subsidiaries/associates may also have other commercial transactions with the entity. In case of partnership/proprietary concerns, the rating /outlook assigned by CARE is, inter-alia, based on the capital deployed by the partners/proprietor and the financial strength of the firm at present. The rating/outlook may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor in addition to the financial performance and other relevant factors. CARE is not responsible for any errors and states that it has no financial liability whatsoever to the users of CARE's rating.

Our ratings do not factor in any rating related trigger clauses as per the terms of the facility/instrument, which may involve acceleration of payments in case of rating downgrades. However, if any such clauses are introduced and if triggered, the ratings may see volatility and sharp downgrades.

\*\*For detailed Rationale Report and subscription information, please contact us at www.careratings.com